

GALLIATE (Novara), 23rd Jan, 2017

Mess.rs

Dubai – UAE

TO WHOM IT MAY CONCERN

Subject : REGISTRATION AND PREQUALIFICATION OF SANCO SPA

Dear Sir/Madam,

With reference to the above mentioned subject, we would like to take the opportunity to introduce our Company, **SANCO Spa**, which is one of the major leading manufacturer in **FIRE & GAS DETECTION SYSTEMS and FIRE SUPPRESSION SYSTEMS**.

We would like to highlight our intention to be involved in your pre-qualification process in order to be listed in your AVL and support you on many incoming projects.

To enable you to evaluate **SANCO Spa** in more details, we are pleased to enclose a technical documentation relevant **SANCO** production range and would like to invite you to visit **SANCO** Web Site: www.sanco-spa.it.

We hope that the attachments have introduced you to our products and would like to take this occasion to respectfully ask you to consider **SANCO** for your future needs of **FIRE & GAS DETECTION SYSTEMS and FIRE SUPPRESSION SYSTEMS** and include **SANCO** name on your approved Vendor List.

Energy Solutions Technologies has been selling our systems in Middle East to many clients and we hereby state that they will be our authorized distributor agents in UAE.

Energy Solutions Technologies will be presenting you additional documents about our scope, capabilities and references for your consideration.

While we emphasize our great interest in obtaining your approval for **SANCO Spa**, we remain at your full disposal to discuss any further actions necessary to be taken into consideration to start the qualification procedure and look forward to your suggestions in these respects.

Do not hesitate to contact us or our **Energy Solutions Technologies** for any further clarification you may need.

Best Regards,
SANCO S.p.A.
Nico Zorzetto
Marketing/Export Director



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ISO 9001 – ISO 14001 – OHSAS 18001

NFPA MEMBER: 1041675

